Operating a successful payroll service bureau requires powerful software. Power to handle the complexity and variety of tasks related to payroll processing, a full Human Capital Management suite, modern, easy-to-use software with mobile applications for your clients - all supported by industry leading onboarding and conversion teams and ongoing support. If you currently use Cyberpay, you know the limitations of their support, investments in tech updates, dated user interface, security and integrations, and how those limitations are likely hindering growth.

Most payroll service bureaus that switch to Apex HCM By IRIS do so to gain a competitive advantage, a partner invested in helping them grow, a user-friendly and secure platform and configurable solutions to match the needs of your specific business.

Businesses who switched from Cyberpay to Apex HCM report the following as key considerations in their decision:

1. **Industry-Leading Support**

   Apex leads the industry in unmatched personal service with an experienced, live support team, an online community and more. Each new customer is assigned a dedicated Client Success Manager to ensure you have all the resources needed to serve your clients, grow and compete.

   Transitioning to a new platform requires additional resources most payroll bureaus do not have; Apex eliminates that with our data migration services. Apex offers full conversion assistance, on-boarding, and training with a dedicated team of implementation professionals that will augment your staff to migrate your clients' data.

"We decided to partner with Apex and stay with Apex because of the customer support that we get. Whenever we really need something, we are able to pick up the phone, give a call, get somebody live on the phone, or put in the ticket and have somebody respond back to us very quickly. The training from the onboarding when we moved over to Apex to today has been amazing."
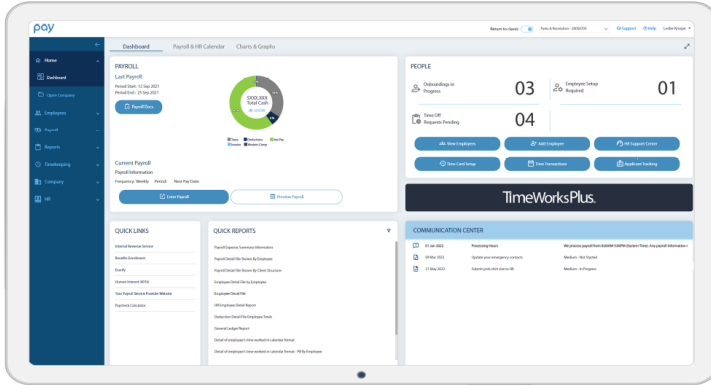
   - Frank Plum, Workplace HCM

Industry Leading HCM Technology • Unmatched Personal Service

Apex HCM By IRIS Helps You Grow Your Business

info@apexhcm.com
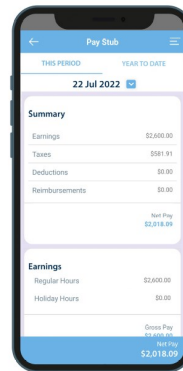
P | 877.750.2739

2. Modern, User-Friendly and Convenient Client Applications

The easiest to use payroll/HCM solution makes it simple for your customers and their employees to do what they need to do. The Apex HCM user experience was designed with the payroll client and their employees in mind.
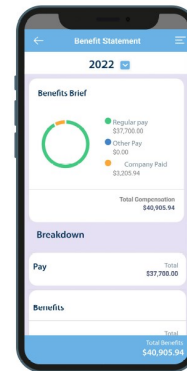

Apex's Employer on the GO, manager self-service platform is a user friendly platform where your clients can configure employee onboarding tailored to their needs from anywhere at anytime.
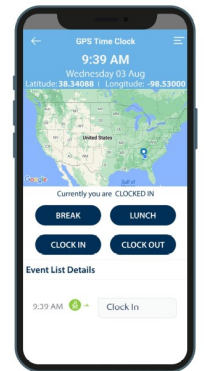
For your clients' employees, the myGO self-service application provides easy access to the data they need such as accruals, direct deposits, benefits, PTO, time and attendance, and more.

Payroll
paystub | W2 | W4
accruals | direct deposit

Human Resources
benefits | company info
onboarding | PTO

Time & Attendance
clock in & out | GEO enabled
timekeeping

3. Full Human Capital Management (HCM) Platform

Human Resource and timekeeping capabilities represent large revenue opportunities. These are critical growth areas for most payroll service businesses to generate new revenue streams and respond to client requests. Most service bureaus report that a single purpose payroll system will not provide the broad integrated platform to grow their businesses. You need more services to retain clients and win new business such as:

- Employee onboarding
- Time & Attendance
- Employer and employee self-service
- Applicant tracking
- Benefits enrollment
- ACA
- Mobile apps
- HR/Workforce Management

4. **Advanced Cloud-Based Payroll Functionality**

   Apex provides strong payroll capabilities that offer more efficient operations with the broadest suite of payroll services, backed by the security of Microsoft Azure. You can process many payrolls at once and set others for automatic payroll processing. You can also make all your federal and state payments in batches to create more payroll process efficiencies.

5. **Software Integrations**

   Apex HCM technology seamlessly integrates with numerous strategic partners enabling you to offer clients even more options. Our partners span every aspect of the HCM spectrum from payments, taxes, insurance to background checks and lead generation. Apex integrates with QuickBooks, Xero, Swipeclock (bi-directional), Human Interest and many more.

6. **Expanded Tax Management**

   Our expanded tax functionality includes **e-Filing as a standard feature** and support for local taxes. Apex maintains the local taxes table, removing this burden from our bureaus, in turn, saving time and effort. With our proprietary tax engine, you have the tools you need to manage your tax processes, pay your clients' taxes in an accurate and timely manner and automate your quarter-end and year-end processing with our tax processing and scheduling tools.

Contact Us:

Have questions or want more information about the differences between Evolution and Apex software?
Contact us at: Email: info@apexhcm.com | Phone: 878 313 2388

Request a live, personalized demo of the Apex HCM platform here.